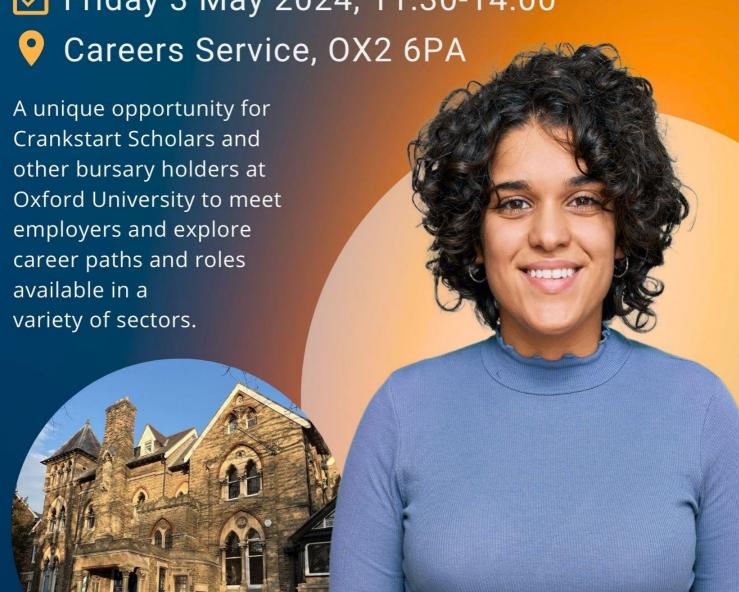
CRANKSTART scholarship





CRANKSTART CAREERS FAIR

Friday 3 May 2024, 11:30-14:00



www.careers.ox.ac.uk/cscf

Welcome to the Crankstart Careers Fair

The <u>Crankstart Careers Fair</u> is a unique opportunity for Oxford University Crankstart Scholars to meet employers from a variety of organisations who are looking to share details about the jobs, internships and programmes they have available, and discuss the careers paths you could follow in their sectors.

At the fair, you will also have the chance to chat to our careers advisers and find out about the support that we offer during your time at Oxford and beyond.

Top tips

Use this booklet to plan your fair tactics:

- Check who is attending and read their booklet entry before you speak to them.
- Plan some questions to ask. For example: what are the pros and cons of their work? or, what tips can they give you to increase your chances of being selected for work experience or employment?
- Be keen and attentive first impressions count!
- Talk to as many people as you can.
- Remember to record who you spoke to and key points of your conversations.

Read more on how to make the most of a careers fair.

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Cornerstone Research

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Cornerstone Research is a leading economic and financial consulting firm specializing in the analysis of complex economic,

financial, accounting, and marketing issues that arise in the context of various kinds of litigation. For example, we may be asked to predict the effect of a merger of two major high-tech firms on prices and innovation, to determine the effect of unfavorable drug test results on the stock price of a leading pharmaceutical company, or to value a patent on smartphone technology that might have been infringed. We are recruiting for our full-time Analyst role and our Summer Analyst program. The following is a quick introduction to our firm and culture:

- * Cornerstone recruits students from all majors; we find that our most successful analysts have a demonstrated interest in research and desire to learn complex economic and financial concepts.
- * Cornerstone works across industries including antitrust, healthcare, finance, intellectual property, and securities and has a generalist model that provides analysts with opportunities across sectors.
- * Cornerstone maintains a positive work-life balance, supporting our diverse staff, with a strong analyst culture.



Find out more at: www.cornerstone.com/careers/

CONSULTING

Covington & Burling LLP

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Are you looking to begin a career in law?

Covington was founded in Washington, DC over a century ago.

Today, Covington has more than 1,300 lawyers and advisers across our 14 offices in Africa, Asia, Europe, the Middle East, and the United States. We aim to recruit talented and enthusiastic lawyers for the long- term and many of our senior lawyers have been with the firm their entire careers.

What sets us apart is our ability to combine the tremendous strength in our litigation, investigations, and corporate practices with deep knowledge of policy and policymakers, and one of the world's leading regulatory practices.

Our trainees tell us that they were attracted to Covington in London because we provide the responsibility and opportunity of a close-knit office, combined with the resources and prestige of a leading international firm. Above all, though, we recognise the importance of a great firm culture. We have some of the best lawyers in the world because we understand that excellence in legal practice involves effective teamwork, clear and shared values and generosity to colleagues and clients as well as preeminent legal skills.



Find out more at: https://www.cov.com/en/careers/lawyers

LAW

Crankstart Council

Crankstart Scholars have the opportunity to meet one another and get really involved in being a scholar thanks to the strong student community. This has predominantly been built by The Crankstart Council - an annually elected student body of scholars who plan socials, events, a yearly ball and provide a peer point of contact for all Crankstart-related topics.

What sort of socials are there?

The socials vary so much - there's something for everyone! We have really relaxed creative events, some pizza nights for just socialising and, of course, the Crankstart Ball and Welcome drinks event.

What else is there on offer?

Crankstart, along with partners such as the Oxford Hub and Careers Service, also put on speaker events spanning various topics, and have other campaigns, like Dreams2Success. For more information on these, check out the Crankstart website or get in touch with the Crankstart team.

If there are any more questions, please do contact the Crankstart Team or the Crankstart Scholars' Council on **crankstartscholars@gmail.com**.



Find out more at: www.instagram.com/crankstartscholars/

PEER NETWORK

Future Planet Capital

Founded in the UK with a global outlook and reach, Future Planet Capital is an impact-led venture capital firm built to back innovative companies from the world's top universities and research ecosystems.

With 140 portfolio companies across geographies and stages, our mission is to invest in high-growth companies solving global challenges - profitably. Mapped against the UN Sustainable Development Goals, these include climate change, education, health, security, and sustainable growth.

We manage over \$400M of assets for public and private investors and have deployed a further \$200M through co-investment initiatives. We have a long track record of managing deep tech funds on behalf of the UK government, The British Business Bank, sovereign wealth funds and local government pension funds.

We are an experienced team combining extensive knowledge of science and innovation with deep professional investment and venture expertise to select, support and then profitably exit portfolio companies.



Find out more at: https://futureplanetcapital.com/

VENTURE CAPITAL

Global Centre on Healthcare and Urbanisation (Kellogg College & the University of Oxford)

The GCHU at <u>Kellogg College</u> seeks to make urban centres environmentally, economically, and socially sustainable, and to provide an environment that supports and sustains health and wellbeing.

Our interdisciplinary approach embraces sustainable urban development and evidence-based healthcare to undertake research, education, and foster collaboration in these disciplines.

We regularly host internships to join the GCHU as a research analyst and are active in supporting Early Career Researchers to lead their own projects in healthcare and urbanisation to the highest standards.





Find out more at: www.gchu.org.uk

RESEARCH

Gotoco

Would you like to travel this summer? Would you like to gain a valuable teaching qualification? And all with funding? Then apply to Gotoco!

Gotoco aims to improve cultural exchange and language learning by making international work experience and TEFL certificates more affordable and impactful. We were founded in 2012 by Oxford alumni. On our summer internship programmes, you will:

- Teach English to children and adult learners around the world
- Earn a TEFL or TESOL certificate
- Explore locations all over the world with fellow students from around the world
- Learn some of the local language, and take part in fun cultural exchange activities
- Gain invaluable work experience and references, and do an innovative professional development course
- Begin a summer of backpacking

Through the programmes, you can go on to teaching careers globally, or use the skills you learn to follow a wide range of career options. We currently have internship positions available through the Crankstart Internship Programme in China and in Thailand and Vietnam. Meet us at the Crankstart Careers Fair to learn more!



Find out more at: www.go-to.co

TEFL

Hogan Lovells

Hogan Lovells is a law firm that is always experimenting, evolving, and excelling because that's what it means to be the



best. Forging our own path, innovating for our clients, and challenging ourselves to be exceptional, has made us the firm we are today. And that's what shapes the firm we'll be tomorrow. At Hogan Lovells, we're defined by difference. And you can be do.



Find out more at: https://graduates.hoganlovells.com/

LAW

Hurstpierpoint College

We are looking to recruit well-qualified graduates/undergraduates to become teachers, across a variety of subject areas — Maths, English, Chemistry, Physics, Biology, Psychology, Economics, Business Studies, Computer Science, Politics, French, Spanish, Latin, Religious Studies, History, Geography, Art, DT, Music, Dance, Drama, PE and Primary Education.

One key to our success as a school is excellent staff. Hurst has always made it a priority of recruiting and training individuals who have the potential to become outstanding teachers and future school leaders. We value all our teachers and whether you join us straight from university, or after an initial career in another area of work, we believe every teacher's experience and background are important. Most of all we are interested in people with enthusiasm and the drive to become brilliant teachers. Our pioneering Teach Hurst programme, which launched in 2015, gives us many years of experience in running a teacher training scheme. Teach Hurst is the result of a considerable investment of time and finances in our new teachers — and the success of our training can be seen in the quality of our teachers and their testimonials.

As a teacher, from day one you will receive a £30,000 starting salary, free on-site accommodation, and free meals. Our programme is fully funded and includes sponsorship of a PGCE with QTS in your second year. Throughout the programme you will work closely with a mentor to build confidence in skills, knowledge and pedagogy. This is achieved through observations, phased in class teaching, and bespoke training sessions. Many of our Teach Hurst teachers go on to take up positions of responsibilities early in their careers.



Find out more at: www.hppc.co.uk/about-us/teach-hurst-teacher-training/

TEACHING

IntoUniversity

University of Oxford Careers Service ASSOCIATE MEMBER Employer Engagement Network

What We Do:

IntoUniversity has been working at the heart of communities since 2002, now operating 41 learning centres in 24 UK towns and cities and in every location we bring about positive, measurable change.

IntoUniversity centres offer a welcoming home-from-home for young people: a safe space to learn, explore and succeed. Each local centre offers an innovative programme that supports young people aged seven and up to realise their ambitions, achieve their academic potential, develop vital skills and gain experience of the world of work.

Our annual results show that with our help, thousands of young people achieve their chosen aspiration, including university, further and higher education, employment and work-based training.

Why We Exist:

Young people growing up in Britain's least privileged neighbourhoods have always faced an uphill struggle. Through after-school study sessions, mentoring meetings and our FOCUS programme which inspires and supports ambition, we provide the dedicated, long term support that can break cycles of disadvantage.

Volunteer with IntoUniversity to make a real difference to a young person's life!



Find out more at: https://intouniversity.org/

VOLUNTEERING

Legal-Pythia LLP

Legal-Pythia: Revolutionizing Legal Tech at the Crankstart Careers Fair!

Crankstart Scholars, are you passionate about innovation and using technology to tackle complex challenges? Join Legal-Pythia at the Crankstart Careers Fair! We're a leading legal tech company at the forefront of transforming how organizations navigate legal documents. Our cutting-edge Explainable AI solutions empower government entities, banks, and financial institutions to:

- Uncover hidden patterns within legal documents and datasets.
- Detect conflicts and duplications with unmatched accuracy and efficiency.
- Gain clarity and confidence in their legal decision-making.

Interested in a career shaping the future of legal tech? Visit our booth at the Crankstart Careers Fair to learn more about exciting opportunities at Legal-Pythia.

We offer:

- A dynamic and innovative work environment.
- The chance to be part of a team revolutionizing the legal industry.
- The opportunity to develop your skills and expertise in AI and legal technology.

Don't miss this chance to explore your future in legal tech! See you at the Crankstart Careers Fair!

LEGAL PYTHIA

Find out more at: https://pythialegal.com/

LEGAL TECH

Newton Europe

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Network

We are **Newton**.

We're a team of the brightest and most curious minds with a fundamental belief that every organisation can be better. We crack some of the toughest business and public sector challenges of the day. Not with reports, or copyand-paste thinking. But by pinpointing and implementing the changes that will make the biggest difference — and then guaranteeing our fees against delivering measurable results. We never start out assuming we know the answer, but we're always certain we'll find it and see it through to the finish. By uncovering the data that means the most important decisions are made with facts, not opinions. By bringing together people who live and breathe delivering results. And by embedding in client organisations this same passion, self-belief and know-how to thrive on any challenge in the future.

We're currently looking for <u>Operations</u>, <u>Digital and People & Change Consultants</u>. When you join us as a graduate consultant, you'll work alongside a variety of clients to design and implement programmes that deliver real, sustainable change. You'll be working on site, from the shop floor to the boardroom and everywhere in between. Every mission and every client is different, but our model of work doesn't change. On a day-to-day basis, you'll be working with our clients to identify opportunities for improvement and then plan and implement the changes that need to happen to solve the problem.

We demand better in everything we do. We think you should too.



Find out more at: www.newtoneurope.com/careers/graduates

CONSULTING

Oxford Hub

The Oxford Hub is working to build a more equal city, working closely with students to help our community. We run **volunteering programmes** and **community projects** that support people to thrive, get involved in their community, and tackle inequality. Come and find out about how volunteering can boost your CV and experience as well as insights into working in the charity sector!



Find out more at: www.oxfordhub.org

VOLUNTEERING

Student Fees and Funding (University of Oxford)

Student Fees and Funding (SFF) provide bursary support for Crankstart Scholars and Oxford Bursary holders. SFF also co-ordinates with the Student Loans Company and administers international opportunities for students who spend a year abroad.

Find out more at: www.ox.ac.uk/students/fees-funding

FUNDING

Teach First

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Teach First is a charity that believes education is the most powerful tool to help a child fulfil their potential. We are a community of leaders, working within the classroom and beyond. Since 2003, we've been improving the life chances and choices for children living in poverty. We do this through our fully funded and salaried route into teaching.



Find out more at: www.teachfirst.org.uk

TEACHING

The Rosalind Franklin Institute

The Rosalind Franklin Institute is a national research institute dedicated to developing new technologies to tackle important



health research challenges. The spectrum of tools under development at the Franklin are individually extraordinary, but when combined at the Franklin's Hub, they allow us to develop tomorrow's healthcare innovations.



Find out more at: https://opportunities.rfi.ac.uk/vacancies.html
training@rfi.ac.uk

RESEARCH

The Word Forest Organisation

Meet the UK charity <u>Word Forest</u>'s co-founders, the passionate environmentalists, Tracey and Simon West. Their HQ is down in the West Country where they raise funds to plant trees, build schools, facilitate education and support a raft of women's empowerment initiatives across rural Kenya. Word Forest are a Gold Standard Internship Host and Tracey is also a Mentor on the Oxford Crankstart Scheme.

Their team are always thrilled to work with scholars who share their passion for protecting the planet and mitigating the climate emergency. This summer, there will be a diverse range of projects on offer, all designed to help the charity reforest Kenya with food bearing trees that put a dent in local hunger and poverty, as well as draw down and lock in CO2.

If you're looking for an exciting, immersive experience that will help you realise what working with an international charity would feel like, be sure to make a bee line for their stand.

For a swift in-a-nutshell overview of what they do, watch the short version of their documentary **#TreesAreTheKey narrated by Kate Winslet**.



Find out more at: www.wordforest.org

ENVIRONMENT | CHARITY

Walter Scott



Our most important investment is in our people.

At Walter Scott, we know that our strength lies in our people. As an Edinburgh-based investment management firm with around 180 employees, we offer bespoke equity portfolio management services, building real and long-term relationships with our clients. Our Investment Research team looks to invest in world-leading companies, taking a team-based approach to decision-making. Meanwhile, our Operations teams underpin this entire investment process and strive to provide our clients with the right levels of service and support, which is vital for the success of our business.

Our two summer internship opportunities in Investment Research or Operations are open to inquisitive and motivated individuals from **any** degree subject and a diverse range of backgrounds. Our size and culture mean you'll be very much part of the team, and our experienced mentors will be on hand to offer support throughout your time with us.

We have filled all of our places for summer 2024 but we will be looking for people to apply in the autumn for placements in 2025.

We have hired several Crankstart Scholars as interns over the last 4 years. Please come and meet us to find out more about Walter Scott and what it's like to work here.



Find out more at: www.walterscott.com/careers/

INVESTMENT MANAGEMENT

ZS Associates



ZS is a management consulting firm focused on transforming global healthcare and beyond.

We leverage our leading-edge analytics, plus the power of data, science and products to help our clients make more intelligent decisions, deliver innovative solutions and improve outcomes for all.

Solutions built for the real world

- Creative & Design (C&D)
- Customer Centric Marketing (CCM)
- Digital & Technology (D&T)
- Data partnerships
- Go-to-market
- Integrated Analytics/Global Analytics
- Growth Marketing and Insights (Marketing EU)
- Medical Affairs
- Medical Technology
- Patient and Consumer Health
- Pipeline & Launch Strategy
- Research Development Excellence
- Strategy and Transformation
- Value & Access



Find out more at: www.zs.com

CONSULTING